

Message Text

UNCLASSIFIED

PAGE 01 STATE 012844

60

ORIGIN COME-00

INFO OCT-01 EA-09 ISO-00 EB-07 /017 R

DRAFTED BY COM/BIC/OIM/MVWEBBERT/SIN/238
APPROVED BY EB/CSB/OCA/CD:EMFEATHERSTONE
COM/BIC/OIM/TCMOORE,CMM/238
COM/BIC/OED/SCONGER
STATE/EB/OCA/CD/EMFEATHERSTONE
STATE/EA/IMS/ADORNHEIM
STATE/EA/EP/MHENDERSON
STATE/USIA/IEA/PCAUSEY
EXIMBANK/HTURK (INFO)

----- 035703

R 191515Z JAN 76
FM SECSTATE WASHDC
TO AMEMBASSY JAKARTA
AMCONSUL MEDAN
AMCONSUL SURABAYA

UNCLAS STATE 012844

E.O. 11652:N/A

TAGS:BEXP, ID

SUBJECT:FIRST QUARTER REVIEW OF FY 1976 COUNTRY COMMERCIAL
--- PROGRAM

REF: (A) JAKARTA 13683; (B) USDOC 17127; (C) STATE 289130;
--- (D) JAKARTA 14274; (E) JAKARTA 7984; (F) STATE 278932;
--- (G) USDOC 18505; (H) JAKARTA 15172

1. WASHINGTON COMMERCIAL ACTION GROUP (WCAG) MET
NOVEMBER 25 IN STATE WITH STATE, COMMERCE, USIA, AND EXIM
BANK FULLY REPRESENTED.
2. COMMERCE CMM MOORE CHAIRED MEETING AND REVIEWED POINTS
MADE BY CCAG IN REF A. WCAG APPRECIATES PROMPT REPORT ON
FIRST QUARTER CCP PROGRESS, AGREES CCP IS GENERALLY ON
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 012844

TRACK, AND NOTES ARRIVAL OF GEHRING AND JOHNSON WILL

RELIEVE SUBSTANTIAL SHORT STAFFING.

3. NEED FOR RESEARCH FUNDS TO PROCEED WITH WOOD PROCESSING CAMPAIGN (PARA 2, REF A) DISCUSSED. IN REF B COMMERCE PROVIDED 800 DOLLARS FOR THIS RESEARCH, SUBJECT TO PREPARATION OF SPECIFICATIONS BY EMBASSY AND APPROVAL OF SPECS BY COMMERCE'S MARKET RESEARCH DIVISION. SINCE

TRANSMITTAL REF B, HOWEVER, TIMETABLE FOR INDONESIAN COMPREHENSIVE SECTORAL STUDY (REF C) HAS BEEN STEPPED UP. COMMERCE NOW PROPOSES INCLUDE THESE SPECS IN OVERALL PROJECT REQUIREMENTS. (EMBASSY COMMENTS PARA 5 JAKARTA 172 NOTED.) WHEN TIMETABLE SET, PROPOSE TO AMEND TIMING OF TWO CONTRACT STUDIES INCLUDED ANNEX C OF FY 1976 CCP TO REFLECT DATE OVERALL CONTRACT AWARD.

4. STATE REPS QUERIED COMMERCE RE LIKELIHOOD OF PROPOSED MEPD TASK FORCE (I.E., U.S. GOVERNMENT-LED INDUSTRY GROUP) IN WOOD PROCESSING FIELD ACTUALLY BEING ORGANIZED. (ANNEX C LEFT SUCH A VISIT CONDITIONAL UPON A MUTUAL DETERMINATION THAT IT WAS NEEDED). MEPD REP POINTED OUT THAT MEPD CAN SEND TASK FORCE ONLY IN CONNECTION WITH A SPECIFIC PROJECT, WHEN AT LEAST ONE OF FOLLOWING TWO CONDITIONS MET: (1) AN INDICATION OF DEFINITIVE INDONESIAN BUYER-ENDUSER INTEREST IN UNDERTAKING SPECIFIC PROJECTS FOR WHICH A TASK FORCE VISIT COULD BE EXPECTED TO ENHANCE MATERIALLY PROSPECTS OF WINNING CONTRACTS FOR U.S. FIRMS; OR (2) A REQUEST FROM U.S. INDUSTRY FOR U.S. GOVERNMENT SUPPORT IN COMPETING FOR SUCH PROJECTS (NOT RECEIVED TO DATE). IN EITHER CASE, EMBASSY EVALUATION OF FOLLOWING FACTORS WOULD BE NEEDED: SERIOUSNESS OF INDONESIAN INTEREST IN PROJECT, GENERAL VIABILITY OF PROJECT IN LIGHT OF INDONESIAN NEEDS AND RESOURCES, PROSPECTS FOR FULL AND EQUITABLE CONSIDERATION OF PROSPECTIVE U.S. BIDS, IDENTIFICATION OF ACTUAL BUYERS OR ENDUSERS AND INDONESIAN PLANS FOR FINANCING PROJECT. HOWEVER, MEPD REMAINS READY TO RESPOND POSITIVELY TO ANY DEVELOPMENTS MEETING EITHER OF THESE TWO CONDITIONS FOR ITS INVOLVEMENT.

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 STATE 012844

5. USIA REP REPORTED THAT FOOTAGE HAS BEEN PREPARED ON INDONESIAN TIMBER INDUSTRIES TRADE MISSION TO UNITED STATES AND ON FACTORIES AND LUMBER COMPANIES VISITED. THESE WERE SENT TO TVRI. VTR'S COULD BE PREPARED AT POST FROM FOOTAGE TRANSMITTED. NO ACTION WILL BE TAKEN ON PREPARING VTR'S ON OTHER SUBJECTS UNTIL USIA HAS SPECIFIC REQUESTS FROM POST.

6. WCAG DISCUSSED PROVISION OF CATALOGS TO ESTABLISH LIBRARY AT POST ON EQUIPMENT FOR WOOD PROCESSING INDUSTRIES. COMMERCE EXPLAINED THAT NORMALLY IT DOES NOT SEND CATALOGS UNLESS SPECIFIC EVENT IS SCHEDULED, AND THEN ONLY IN SUPPORT OF PARTICIPATING FIRMS. TO IMPLEMENT FY 1976 CCP ANNEX C, HOWEVER, EMBASSY MAY WISH TO CONSULT WITH U.S. LOGGING FIRMS IN JAKARTA AND IDENTIFY WOOD PROCESSING EQUIPMENT FIRMS WHOSE PRODUCTS ARE NOT ALREADY CARRIED IN SWEET'S CATALOG REFERENCE BOOKS IN POST

COMMERCIAL LIBRARY AND WHOSE CATALOGS EMBASSY WOULD LIKE TO HAVE. WCAG WILL THEN ATTEMPT TO PROCURE AND TRANSMIT THEM.

7. MOORE DESCRIBED TO WCAG MEMBERS HIS RECENT PARTICIPATION IN EXPORT SEMINARS ON INDONESIA, MALAYSIA AND SINGAPORE, SPONSORED BY COMMERCE'S OFFICE OF EXPORT DEVELOPMENT IN MAJOR WEST COAST CITIES. IN THIS MEETING FIRMS WERE KEENLY INTERESTED IN INDONESIA AND CLEARLY DISAPPOINTED THAT UPCOMING OIM TRADE MISSIONS IN TIMBER PROCESSING EQUIPMENT AND COMMERCIAL FISHING EQUIPMENT WOULD NOT INCLUDE INDONESIA IN ITINERARY.

8. MOORE NOTED REPORTED CHANGES IN ORGANIZATION OF ECONOMIC/COMMERCIAL SECTION. REVISED ORGANIZATION CHART CITED PARA 3, REF A, SENT FOR HIS ATTENTION, HAS NOW ARRIVED AND WILL BE INCORPORATED IN CCP.

9. RE TYPOGRAPHICAL ERRORS CITED PARA 3, REF A, WCAG CONCURS WITH SUGGESTED CHANGES AND HAS DELETED LAST THREE PARAGRAPHS P. 13 AS REQUESTED.

10. IN VIEW DEVELOPMENTS IN CEMENT INDUSTRY, WCAG AGREES UNCLASSIFIED

UNCLASSIFIED

PAGE 04 STATE 012844

SUGGESTED DELETION ANNEX B AND AWAITS POST'S VIEW ON SUBSTITUTE CAMPAIGNS, POSSIBLY CARGO/MATERIALS HANDLING AND/OR MINING EQUIPMENT. MOORE SUGGESTED POST MIGHT NOW WISH TO BE INCLUDED IN AND TO DEVOTE SOME OF RESOURCES TO JUNE 1976 FISHING EQUIPMENT TRADE MISSION, WHICH NOW SCHEDULED FOR MALAYSIA AND THAILAND. A CARGO/MATERIALS HANDLING CAMPAIGN COULD LEAD INTO FY 1977 EVENT PLANNING (FY OCTOBER 1, 1976 TO SEPTEMBER 30, 1977) SINCE TENTATIVE OIM SCHEDULE INCLUDES CARGO AND MATERIALS HANDLING EXHIBITION (RECOMMENDED BY EMBASSY IN REF E) AS ALTERNATIVE EVENT IN AUGUST 1977 SHOULD RESOURCES BECOME AVAILABLE (REF F). FOR POST'S INFORMATION, MOORE RECOMMENDED CARGO/MATERIALS HANDLING EXHIBITION IN JAKARTA IN ADDITION TO EXHIBITION ON TIMBER INDUSTRIES IN PHILIPPINES (REF F) BUT RESOURCES FOR OIM'S GLOBAL EVENT PLANNING FOR FY 1977 WILL

PROBABLY PERMIT ONLY ONE EXHIBITION IN USRTC SINGAPORE AREA AND PRIORITY THIS CASE WAS GIVEN TO PHILIPPINES WITH JAKARTA NOW LISTED AS ALTERNATE. TECHNICAL SEMINAR ON MINERALS AND ORE PROCESSING TENTATIVELY PROPOSED FOR INDONESIA, MALAYSIA AND SINGAPORE IN SEPTEMBER 1976 (I.E., FIFTH QUARTER FY 1976 EVENT PLANNING) WOULD MAKE CAMPAIGN THIS THEME IN FY 1976 CCP ALSO DESIRABLE.

11. REVISIONS IN CCP WILL BE REQUIRED TO REFLECT LIMITED ASSISTANCE REQUIRED OF POST IN FOURTH QUARTER FY 1976 TO SUPPORT COMMERCE COMPREHENSIVE SECTORAL STUDY (REF C).

WCAG APPRECIATES POST'S ENTHUSIASTIC ENDORSEMENT (REF H) AND AWAITS PROPOSED ANALYSIS OF ACTIVITIES WHICH MAY BE AFFECTED. CCAG MAY WISH TO BROADEN SCOPE OF ,3. OTHER PROJECTS" TO INCLUDE REQUIRED ASSISTANCE UNDER 3.3, SINCE REPELITA II IS EXPECTED TO BE IMPORTANT BASE FOR PUBLICATION.

12. COMMERCE REPORTED ITS RELUCTANT DECISION TO CANCEL PLANS FOR PROPOSED ENERGY AND FLUID TRANSFER SYSTEMS EXHIBITION (REF C) IN VIEW REF D. KISSINGER

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 19 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE012844
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OIM/MVWEBBERT/SIN/238
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760020-0513
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760144/aaaabmqt.tel
Line Count: 192
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 JAKARTA 13683, 76 STATE 289130
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 10 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <10 JUN 2004 by barnescd>; APPROVED <03 DEC 2004 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: IRST QUARTER REVIEW OF FY 1976 COUNTRY COMMERCIAL --- PROGRAM
TAGS: BEXP, ID
To: JAKARTA
SURABAYA
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006